

**Des Moines Area Association of Realtors®**  
**Current Des Moines-Area Real Estate Market Statistics – Residential**  
**Updated through March 2013**

Current Des Moines-area market\* statistics:

	Contract Written	Contract Closed	Median Sale Price	Days on Market	Active Listings
<b>March 2013</b>	<b>1176</b>	<b>779</b>	<b>\$152,000</b>	<b>106</b>	<b>3,852</b>
<b>Feb. 2013</b>	<b>994</b>	<b>539</b>	<b>\$153,000</b>	<b>105</b>	<b>3,760</b>
<b>March 2012</b>	<b>1035</b>	<b>713</b>	<b>\$140,000</b>	<b>123</b>	<b>4,529</b>

\*Primary area served by DMAAR includes Dallas, Polk, and Warren Counties

<b><u>Financing</u></b>	<b><u>Total Units</u></b>
Cash	149
Conventional	444
FHA	137
VA	30
Assumption	0
Lease	0
FHMA	3
Other	16

**About the Des Moines Area Association of Realtors®:**

Founded in 1911, the Des Moines Area Association of Realtors® is the voice for real estate in the Des Moines area, elevating the professional services of our members as they meet the needs of their customers and our community.

Note: the above statistics are current through April 8th and change as additional information is entered into the MLS database.

Please contact the following for follow-up information:

Larry Pickering, President	453-6506
Scott Wendl, 1st Vice President	274-8570
Robin Polder, 2 <sup>nd</sup> Vice President	279-6700
John Dunn, Treasurer	453-5234

# NAR Residential Home Sales Report

**NATIONAL ASSOCIATION OF REALTORS**  
**Real Estate Trend Indicator**

**Board: Des Moines Area Association of REALTORS**  
**State: Iowa**

**Date: 04/08/13**

## Single Family Sales This Month

<u>Price Class</u>	<u>&lt; 2 Beds</u>	<u>3 Beds</u>	<u>&gt; 4 Beds</u>	<u>Condo/Twnhm</u>	<u>Total Units</u>
\$29,999 or Under	20	10	3	0	33
\$30,000 - \$39,999	10	7	0	1	18
\$40,000 - \$49,999	8	6	1	0	15
\$50,000 - \$59,999	4	5	2	1	12
\$60,000 - \$69,999	5	8	1	5	19
\$70,000 - \$79,999	4	8	1	9	22
\$80,000 - \$89,999	8	13	2	7	30
\$90,000 - \$99,999	5	8	1	13	27
\$100,000 - \$119,999	15	29	10	19	73
\$120,000 - \$139,999	7	55	6	24	92
\$140,000 - \$159,999	3	44	14	12	73
\$160,000 - \$179,999	3	37	17	12	69
\$180,000 - \$199,999	2	34	20	2	58
\$200,000 - \$249,999	1	38	43	14	96
\$250,000 - \$299,999	1	14	44	2	61
\$300,000 - \$399,999	0	8	50	1	59
\$400,000 - \$499,999	1	4	12	0	17
\$500,000 and Over	0	1	4	0	5
<b>Totals</b>	<b>97</b>	<b>329</b>	<b>231</b>	<b>122</b>	<b>779</b>
<b>Median Price</b>	75,000	145,000	238,500	123,450	152,000
<b>Average Price</b>	81,589	153,165	251,704	133,056	170,324
<b>Total Volume</b>	7,914,120	50,391,430	58,143,719	16,232,854	132,682,123

<u>Days on Mkt</u>	<u>Total Units</u>	<u>Financing</u>	<u>Total Units</u>
0 - 30	273	Cash	149
31 - 60	93	Conventional	444
61 - 90	95	FHA	137
91 - 120	78	VA	30
121 +	240	Assumption	0
		Lease	0
		FHMA	3
		Other	16

**779 Sold Listings**

	<b>Beds</b>	<b>LP</b>	<b>SP</b>	<b>DOM</b>
<b>High</b>	7	\$997,000	\$900,000	1,144
<b>Low</b>	0	\$9,900	\$6,700	2
<b>Average</b>	3	\$174,638	\$170,323	106

**Search Criteria**

<b>PropType</b>	RES
<b>Status</b>	SLD
<b>MLS Area</b>	ADEL , ALTOONA , ANKENY , BONDURAN , BOONEVIL , CARLISLE , CENTERVI , CLIVE , CUMMING , DALLASCE , DESOTO , DMEAST , DMNEAST , DMNWEST , DMSEAST , DMSWEST , DMWEST , DOWNTOWN , GRANGER , GRIMES , HARTFORD , INDIANOL , JOHNSTON , NORWALK , PLSNTHIL , POLKC...
<b>Sold Date</b>	between 3/1/2013 - 3/31/2013

**1101 Pending Listings**

	<b>Beds</b>	<b>LP</b>	<b>SP</b>	<b>DOM</b>
High	8	\$1,696,000		1,605
Low	0	\$0		1
Average	3	\$182,972		125

**75 Sold Listings**

	<b>Beds</b>	<b>LP</b>	<b>SP</b>	<b>DOM</b>
High	6	\$1,045,723	\$1,045,723	664
Low	0	\$1	\$1	5
Average	2	\$169,376	\$154,141	118

**1176 Total Listings**

	<b>Beds</b>	<b>LP</b>	<b>SP</b>	<b>DOM</b>
High	8	\$1,696,000	\$1,045,723	1,605
Low	0	\$0	\$1	1
Average	3	\$182,105	\$154,141	124

**Search Criteria**

<b>Status</b>	PND , SLD
<b>MLS Area</b>	ADEL , ALTOONA , ANKENY , BONDURAN , BOONEVIL , CARLISLE , CENTERVI , CLIVE , CUMMING , DALLASCE , DESOTO , DMEAST , DMNEAST , DMNWEST , DMSEAST , DMSWEST , DMWEST , DOWNTOWN , GRANGER , GRIMES , HARTFORD , INDIANOL , JOHNSTON , NORWALK , PLSNTHIL , POLKC...
<b>Acceptance Date</b>	between 3/1/2013 - 3/31/2013

## Statistics Report By Status

<u>Status</u>	<u>Total Properties</u>	<u>Average LP</u>	<u>Median LP</u>	<u>RES</u>	<u>MUL</u>	<u>LND</u>	<u>COM</u>
Active	3852	213,248	169,900	3852	0	0	0
Pending	1868	193,511	169,900	1868	0	0	0
Sold	779	174,639	157,500	779	0	0	0
History	0	0	0	0	0	0	0